Corporate Governance Report

Last Update:December 26, 2017

## Morinaga Milk Industry Co., Ltd.

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The Company's corporate governance is explained below.

# I. Basic approach to corporate governance, capital structure, corporate attributes, and other information

#### 1. Basic Approach

The Group has the following Corporate Slogan and Corporate Philosophy as Corporate Mission.

#### Corporate Slogan: For Ever Brighter Smiles

Corporate Philosophy: Contribute to healthy and enjoyable lifestyles through offering unique products derived from advanced milk technology

The Group shall contribute to society through its business activities, based on its Corporate Mission, and shall continually work to develop and enhance a highly effective corporate governance system to achieve sustainable growth and increase corporate value, with the following basic policies.

- 1) Respect shareholders' rights, and ensure equal treatment.
- 2) Respect the perspectives and rights of various stakeholders including our shareholders, customers, business partners, local communities, employees, and build proper relationships with them.
- 3) Disclose corporate information appropriately, and ensure transparency.
- 4) Build a structure in which each of the bodies comprising the corporate governance system organically collaborates, and ensure the effectiveness of functions supervising the execution of operations by the Board of Directors.
- 5) Aim to achieve sustainable growth and improve corporate value, and have constructive dialogue with shareholders who expect these aims and medium- to long-term profits to be realized.
- 6) It should be noted that the Company has prescribed the basic Group's corporate governance approach in the form of the Morinaga Milk Group: Corporate Governance Guidelines, which have been published on the Company's website at the URL below.

http://www.morinagamilk.co.jp/english/ir/governance.html

#### [Reasons for not implementing the respective principles of the Corporate Governance Code]

The Company implements all the principles of the Corporate Governance Code.

#### [Disclosures based on the various corporate governance code principles]

(Principle 1-4 - Cross-shareholdings)

The Company acquires and holds cross-shareholdings only in cases where it deems that doing so will help increase the corporate value of the Company over the medium to long term, only after, however, thoroughly considering the economic rationale and the necessity for maintaining and strengthening relationships with business partners and business operations. Each year, the Board of Directors shall examine the significance of having major cross-shareholdings based on the preceding paragraph, and the Company sells shares that are of little significance in terms of the effect they have on the market.

The Company appropriately exercises its voting rights for cross-shareholdings after carefully examining whether the content of each proposal is likely to damage the Company's corporate value and whether it can be expected to prove useful for the sound management of the issuing company and increase its corporate value.

#### (Principle 1-7 - Related party transactions)

All significant or irregular transactions with officers or major shareholders must be approved by the Board of Directors to

ensure the common interests of the Company and shareholders are not harmed.

#### (Principle 3-1 – Enhancement of information disclosure)

1) Corporate Mission and management plan

The Group's Corporate Mission is as stated in 1. Basic Approach of this Report. Further information on the management plan is provided on the Company's website at the URL below. http://www.morinagamilk.co.jp/english/ir/plan.html

 Basic approaches and policies in relation to corporate governance The Group's basic concepts and policies on corporate governance are as stated in 1. Basic Concepts of this Report.

3) Policies and procedures for the determination of management executives and director remuneration by the Board of Directors

Remuneration for executive directors is linked to management performance, such as the realization of medium to long term profit. In the future, the policy will be made into one which can provide the executive directors with further motivation for maximizing the corporate value of the Company. In addition, the remuneration of independent outside directors shall not include stock related remuneration or other business performance linked elements.

In regard to the procedures for determining director remuneration, the amount of remuneration is determined by the Representative Director on a case by case basis, after a review and report by the Personnel Remuneration Committee.

4) Policies and procedures for when the Board of Directors appoints management executives and nominates candidate directors, as well as Audit & Supervisory Board members

The Company selects persons of excellent character and insight who have the professional expertise, extensive business and management experience necessary to maintain the Company's sustainable growth, without regard to gender or nationality, as officer candidates.

Candidates for Director positions are determined by the Board of Directors after an examination and report by the Personnel Remuneration Committee.

Candidates to become Audit & Supervisory Board members (including deputy Audit & Supervisory Board members) are determined by the Board of Directors after an examination and report by the Personnel Remuneration Committee and the approval of the Audit & Supervisory Board.

5) Description of each appointed or nominated director and corporate auditor

1. Michio Miyahara (President and Representative Director)

Aside from holding posts in the manufacturing and sales divisions of the Company, Mr. Michio Miyahara has served as an executive in related organizations, and possesses specialized knowledge regarding the dairy industry. Additionally, from 2007 onward, he has undertaken important duties as Senior Managing Director and Director and Executive Vice President, and from 2012, he has managed the Group as Representative Director and President. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

#### 2. Junichi Noguchi (Executive Vice President and Representative Director)

Aside from holding posts in the sales divisions of the Company, Mr. Junichi Noguchi has served as an executive in related organizations, and possesses specialized knowledge regarding the dairy industry. Additionally, from 2007 onward, he has undertaken important duties as Managing Director, Senior Managing Director and Director and Executive Vice President, and from 2015, he has managed the Group as Executive Vice President and Representative Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

#### 3.Kazuo Aoyama (Senior Managing Director)

Aside from holding posts in the manufacturing division of the Company, Mr. Kazuo Aoyama has served as an executive in related organizations, and possesses specialized knowledge regarding the dairy industry. Additionally, from 2011 onward, he has undertaken important duties as Managing Officer, and from 2013, he has been involved in management as Director, Managing Director and Senior Management Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

4.Teiichiro Okawa (Senior Managing Director and Senior Executive Managing Officer General Manager of R&D

#### Division)

Aside from holding posts in the R&D division of the Company, Mr. Teiichiro Okawa has served as an executive in related organizations, and possesses specialized knowledge regarding the dairy industry. Additionally, from 2013 onward, he has undertaken important duties as Managing Officer, and from 2015, he has been involved in management as Managing Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

5.Tsuyoshi Minato (Managing Director and Executive Managing Officer General Manager of Special Affairs Division) Aside from holding posts in the administration division of the Company, Mr. Tsuyoshi Minato has served as an executive in related organizations, and possesses specialized knowledge regarding the dairy industry. Additionally, from 2010 onward, he has undertaken important duties as Managing Officer, and from 2015, he has been involved in management as Director and Managing Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

#### 6. Yoichi Onuki (Managing Director)

Mr. Yoichi Onuki has held posts in the sales and administration division of the Company and possesses specialized knowledge regarding the dairy industry. Additionally, from 2011 onward, he has undertaken important duties as Managing Officer, and from 2015, he has been involved in management as Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

#### 7.Shigemi Kusano (Director and Executive Managing Officer General Manager of Manufacturing Division)

Mr. Shigemi Kusano has held posts in the manufacturing division of the Company and possesses specialized knowledge regarding the dairy industry. Additionally, from 2013 onward, he has undertaken important duties as Managing Officer, and from 2016, he has been involved in management as Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

#### 8.Mitsumasa Saito (Director)

Mr. Mitsumasa Saito has held posts in the manufacturing and administration division of the Company and possesses specialized knowledge regarding the dairy industry. Additionally, from 2011 onward, he has undertaken important duties as Managing Officer, and from 2016, he has been involved in management as Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

#### 9.Kenichi Ohara (Director and Executive Managing Officer General Manager of Sales and Marketing Division) Mr. Kenichi Ohara has held posts in the sales division of the Company and possesses specialized knowledge regarding the dairy industry. Additionally, from 2010 onward, he has undertaken important duties as Managing Officer, and from 2016, he has been involved in management as Director. By utilizing this knowledge and experience, the Company expects that he can contribute to further growth and improvement in Group corporate value, and so he was reappointed as Director at the 94rd annual general meeting of shareholders held in 2017.

#### 10.Kyoko Okumiya (External Director)

Although Ms. Kyoko Okumiya has no experience of direct involvement in corporate management, she has specialized knowledge as an attorney at law, and has posts in various organizations such as Secretary of Civil Action and Civil Execution Act Session, the Legislative Council of the Ministry of Justice, Audit and Inspection Commissioner of the City of Kawasaki, and member of the Defense Procurement Council of the Ministry of Defense. In addition, she has been an External Director of the Company from June 2014, contributing to the sound management of the Company from an independent position with an objective perspective based on her insight concerning laws and regulations in regards to companies and societies. To continue receiving advice and recommendations toward management from these perspectives, she was reappointed as External Director at the 94th annual general meeting of shareholders held in 2017. The Company registered her with the Tokyo Stock Exchange as an independent director.

#### 11.Shoji Kawakami (External Director)

Mr. Shoji Kawakami possesses a wealth of experience, having served as General Manager of an Affiliated Business Department, in the Accounting Division of Toyota Motor Corporation. He has had a managerial role at AISAN INDUSTRY CO., LTD. He was also involved in an overseas business at Kuozui Motors, Ltd., and contributing to the management of the Company from an independent position as an External Director of the Company from June 2015.

To continue receiving advice and recommendations toward management from these wide insights, he was reappointed as External Director at the 94rd annual general meeting of shareholders held in 2017. The Company registered him with the Tokyo Stock Exchange as an independent director.

#### 12.Nobuo Iijima (Full-time Audit & Supervisory Board Member)

In addition to serving in the Company's sales department, Mr. Nobuo Iijima had been an officer of related organizations, and has expert knowledge of the dairy industry. Furthermore, he has served as a full-time corporate auditor of the Group since 2012. By utilizing this knowledge and experience, the Company expects that he can contribute to the effective performance of audits, and so reappointed him as corporate auditor at the 93rd annual general meeting of shareholders held in 2016.

#### 13.Koji Kimura (Full-time Audit & Supervisory Board Member)

Mr. Koji Kimura has served in the Company's management Department, and has expert knowledge of the dairy industry. Furthermore, he participated in the management of the Company as a director between 2007 and 2009. By utilizing this knowledge and his high level of information gathering skills, thanks to his personal connections, the Company expects that he can contribute to the effective performance of audits, and so appointed him as corporate auditor at the 93rd annual general meeting of shareholders held in 2016.

#### 14.Takatomo Yoneda (External Audit & Supervisory Board Member)

Mr. Takatomo Yoneda has served at the Industrial Bank of Japan, Limited for many years and has extensive knowledge of finance and accounting. He has also been in involved in management at Nidec Copal (Malaysia) Sdn.Bhd. and Nidec Copal Corporation, and has broad experience with a wide range of knowledge accumulated both in Japan and overseas. By utilizing this knowledge and experience, the Company expects that he will conduct general audits and provide effective advice, and so appointed him as outside corporate auditor at the 92nd annual general meeting of shareholders held in 2015. It should be noted that the Company has notified the Tokyo Stock Exchange of his position as an independent officer.

15.Masahiko Ikaga (External Audit & Supervisory Board Member)

Mr. Masahiko Ikaga has financial and accounting knowledge as a certified public accountant, in addition to a wealth of experience and wide-ranging knowledge as a corporate manager. The Company expects these to be reflected in the Company's audits, and so appointed him as outside corporate auditor at the 93rd annual general meeting of shareholders held in 2016. It should be noted that the Company has notified the Tokyo Stock Exchange of his position as an independent officer.

#### (Supplementary Principle 4-1-1 – Scope of delegation to management level)

The Company clearly defines the scope of delegation so that the matters to be determined by the Board of Directors, as prescribed in Article 362 of the Companies Act, can be effectively done in accordance with the Authority Standards, which are internal regulations of the Company.

### (Principle 4-9 – Judgment standards for independence)

The Company has prescribed judgment standards for the independence of outside officers as per the annex.

#### (Supplementary Principle 4-11-1 – Concepts on the composition creating the Board of Directors)

In accordance with the Articles of Incorporation, the Board of Directors comprises a maximum of 12 Directors and four Audit & Supervisory Board members. The Company selects persons of excellent character and insight who have the professional expertise, extensive business and management experience necessary to maintain the Company's sustainable growth, without regard to gender or nationality, as officer candidates. In addition, in regard to independent outside directors and independent outside corporate auditors, the Company invites the number necessary for the sustainable growth of the Company, with a minimum of two independent outside directors and a number of independent outside corporate auditors that is greater than or equal to half of the total number of corporate auditors. Furthermore, all outside officers shall meet the judgement standards for independence.

In addition, The Company determines the impartiality of persons in important and newly appointed positions, and personnel who execute business operations and those who do not in consideration of business continuity and development, and the fostering of successors.

(Supplementary Principle 4-11-2 – Concurrent Serving of Independent Outside Officers)

Independent external officers must not hold concurrent positions as officers at other companies if those positions reduce their ability to carry out the roles expected of them at the Company. It should be noted that major concurrent positions of directors and corporate auditors are stated in the convocation notice for annual general meetings of shareholders, and all independent outside officers perform their roles appropriately during their tenure, including participating at all major meetings, such as of the Board of Directors and Audit & Supervisory Board. Notices of the annual general meetings of shareholders are published on the Company's website at the URL shown below. http://www.morinagamilk.co.jp/english/ir/library.html

(Supplementary Principle 4-11-3 – Effectiveness Evaluation of the Board of Directors)

The Company conducts effectiveness analyses and evaluations of the Board of Directors in order to improve the function of the Board of Directors.

Specifically, using a survey filled out by the directors and corporate auditors, in regard to general matters relating to the Board of Directors, such as its composition and operating method, deliberations, and collaborations with outside officers, an evaluation is conducted by the Board of Directors on the results of this analysis. It should be noted that, in order to obtain unbiased opinions from those taking the survey, the survey is performed through the use of an anonymous questionnaire, and the collection, summary, and analysis of the survey results is contracted out to an external body. In the results of the evaluation for this year, it was found that the effectiveness of the Board of Directors had improved compared to the previous survey, due to the strengthening of ties with outside officers, but in terms of future issues, it was identified that the deliberations of the Board of Directors need to be more substantial, and that officer's successors need to be trained more effectively.

In the future as well, the Company will endeavor to continue improving corporate governance, such as aiming to improve the function of the Board of Directors by resolving issues identified by this evaluation, and further promoting management with the goal of improving corporate value on a sustainable basis.

(Supplementary Principle 4-14-2 – Director and Corporate Auditor Training Policy)

The necessary training will be implemented based on prior knowledge and experience, such as legal training on company management by attorneys, and briefings on the Company's management strategy, financial situation, and other important matters, etc., so that officers can appropriately perform their roles and responsibilities. It should be noted that, To foster officers' successors, the Company conducts education and training for acquiring necessary management knowledge depending on the relevant employee's position.

#### (Principle 5-1 – Policy on Constructive Dialogue with Shareholders)

The Company makes the building of trustworthy relationships with shareholders through constructive dialogue a priority for management. The Company actively strives to understand shareholding structures and works to promote dialogue with shareholders through the Annual General Meeting of Shareholders, financial results briefings, individual visits and meetings, and other such occasions.

Matters in relation to constructive dialogue with shareholders are supervised by the Director in charge of general affairs and the Director in charge of public relations. The contact points for shareholders are the General Affairs Department and the Public Relations Department, and the Company is aiming to improve communication with shareholders through maintaining contact by sharing information, etc., as needed. In addition, in regard to dialogue such as interviews, this is supported by an appropriate framework that considers the purpose, importance of content, and the nature of the interviewee, etc., with the opinions, etc., which are ascertained through dialogue and are reported, shared with the management level and the Board of Directors in accordance with importance and content.

It should be noted that the Company, when engaging in dialogue with shareholders, thoroughly controls insider information in order to ensure fairness, such as by setting a silence period for settlement information.

#### 2. Capital Structure

➢ Non-Japanese shareholding ratio
20% or more, but less than 30%

Name or Title	Number of Shares Held (Shares)	Ratio (%)
Morinaga & Co., Ltd.	26,248,000	10.54
The Master Trust Bank of Japan, Ltd. (Trust Acct)	12,436,000	4.99
Mizuho Bank, Ltd.	12,228,000	4.91
Japan Trustee Services Bank, Ltd. (Trust Acct)	8,826,000	3.54
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	6,942,000	2.78
Japan Trustee Services Bank, Ltd.	6,644,000	2.66

#### [Major Shareholder Situation] (Updated)

(Sumitomo Mitsui Banking Corporation Retirement Benefit Trust		
Account re-entrusted by Sumitomo Mitsui Trust Bank, Limited.)		
Japan Trustee Services Bank, Ltd. (Trust Acct9)	6,328,000	2.54
Morinaga Milk Employees' Shareholding Association	4,729,000	1.89
Mitsubishi UFJ Trust and Banking Corporation	4,617,000	1.85
The Norinchukin Bank	3,837,000	1.54

$\succ$	Presence or absence of parent company	None
Sup	plementary Explanations	-
3. C	ompany Attributes	
$\succ$	Listed exchange and market segment	Tokyo First Section
$\succ$	Settlement Date	March
$\succ$	Туре	Food products
۶	Number of employees as of the end of the immediately	1,000 or more
	preceding fiscal year (consolidated)	
۶	Sales in the immediately preceding fiscal year (consolidated) trillion	JPY 100 billion or more but less than JPY 1
۶	Number of subsidiaries as of the end of the immediately preceding fiscal year (consolidated)	10 or more but less than 50

# 4. Guidelines on measures for the protection of minority shareholders when transactions, etc., are performed with a controlling shareholder

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5. Other special circumstances that may have a major effect on corporate governance

None in particular

# **II.** Management decision-making, management organizations for execution and supervision, and other elements of the corporate governance system

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#### 1. Organization matters relating to structure, management, etc.

Organization Form Company with a board of corporate auditors

#### [Information on Directors]

- Number of directors under the Articles of Incorporation
- ≻ Tenure of directors under the Articles of Incorporation 1 vear ≻ Chair of the Board of Directors The Company President  $\triangleright$ Number of Directors 11 ≻ Outside director appointment status Appointed ≻ Number of Outside Directors 2 Number of outside directors that have been designated as independent officers 2

Relationships with the Company (1)

Nama	Name Affiliation			Re	lation	ship w	ith th	e Con	ipany	(*)		
Iname			b	с	d	e	f	g	h	i	j	k
Kyoko Okumiya	Attorney											
Shoji Kawakami	Alumnus of another company											

\* Relationship options with the company

\* In the event of the person being applicable to an item presently or recently, this is marked with an unshaded circle; if the person has been applicable in the past, this is marked with an unshaded triangle.

\* In the event of a relative being applicable to an item presently or recently, this is marked with a shaded circle; if such a relative has been applicable in the past, this is marked with a shaded triangle.

a. An executor of business for a listed company or a subsidiary thereof

b. An executor of business, or a non-executive director, of the parent company of a listed company

c. An executor of business of a fellow subsidiary of a listed company

d. A person that has made a listed company a major trading partner, or who is an executor of business for such a party

e. A major trading partner of a listed company, or who is an executor of business for such a party

f. A consultant, accounting expert, or legal expert that has obtained a large amount of money or other assets from a listed company outside of officer remuneration

g. A major shareholder of a listed company (in the event of said major shareholder being a corporate entity, the executor of business of said corporate entity)

h. An executor of business (the individual only) of a trading partner of a listed company (that which does not fall applicable under d, e, or f)

i. An executor of business (the individual only) at an entity that mutually inaugurates outside officers

j. An executor of business (the individual only) at an entity which receives donations from a listed company

k. Other

Name	Independent Officer	Supplementary Information on Compliance Items	Reasons for Appointment
Kyoko Okumiya	1	-	Although Ms. Kyoko Okumiya has no experience of direct involvement in corporate management, she has specialized knowledge as an attorney at law, and has posts in various organizations such as the Secretary of Civil Action and Civil Execution Act Session, the Legislative Council of the Ministry of Justice, Audit and Inspection Commissioner of the City of Kawasaki, and member of the Defense Procurement Council of the Ministry of Defense. In addition, she has been an External Director of the Company from June 2014, she is contributing to the

Relationships with the Company (2)

I			
			sound management of the Company from an
			independent position, with an objective
			perspective based on her insight concerning
			laws and regulations regarding companies
			and societies. To continue receiving advice
			and recommendations toward management
			from these perspectives, she was reappointed
			as an External Director.
			In addition, this individual does not fall
			under any of the a-k relationships with the
			company, and has absolutely no interests that
			may conflict with those of the general
			shareholders. Therefore, this individual has
			been designated as an independent officer.
Shoji Kawamami 🖌	/	-	Mr. Shoji Kawakami possesses a wealth of
			experience, having served as General
			Manager of an Affiliated Business
			Department, in the Accounting Division of
			Toyota Motor Corporation. He has had a
			managerial role at AISAN INDUSTRY CO., LTD. He was also involved in an overseas
			business at Kuozui Motors, Ltd., and
			· · ·
			contributing to the management of the Company from an independent position as an
			External Director of the Company from June
			2015. To continue receiving advice and
			recommendations toward management from
			these wide insights, he was reappointed as
			External Director.
			In addition, this individual does not fall
			under any of the a-k relationships with the
			company, and has absolutely no interests that
			may conflict with those of the general
			shareholders. Therefore, this individual has
			been designated as an independent officer.

# Presence or absence of a discretionary committee that corresponds to a nominating or remuneration committee

Yes

	Establishment status of discretion	nary committee, co	committee composition,	and attributes of	of committee	chair (chairp	erson)
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	Committee Name	Number of Members	Fulltime Members	Internal Directors	Outside Directors	Outside Experts	Other	Committee Chair (Chairperson)
Discretionary committee corresponding to nominating committee	Personnel Remuneration Committee	6	4	3	2	0	1	Internal Director
Discretionary committee corresponding to remuneration committee	Personnel Remuneration Committee	6	4	3	2	0	1	Internal Director

Supplementary Information

One other person is the chair of the Audit and Supervisory Board (full-time corporate auditor).

#### [Information on Auditors]

≻	Presence or absence of the Audit and Supervisory Board	Established
$\succ$	Number of corporate auditors under the Articles of Incorporation	4
۶	Number of corporate auditors	4

Cooperation situation between corporate auditors, accounting auditors, and Internal Audit Department

Corporate auditors receive regular briefings and reports on audit plans, audit statuses, and audit results from the accounting auditors, exchanging and sharing information as needed. They aim to further improve cooperation concerning the reliability and validity of audits by witnessing cash audits and the securities and physical inventory assets checks performed by the accounting auditors.

Corporate auditors receive regular briefings and reports on audit plans, audit statuses, and audit results from the Audit Department, which is responsible for internal audits, exchanging and sharing information as needed. They endeavor to further improve cooperation in order to improve the reliability and validity of audits.

> Appointment status of outside corporate auditors

Appointed 2

2

Number of outside corporate auditors

Number of outside corporate auditors that have been designated as independent officers

Relationships with the Company (1)

Nama	Affiliation				Re	lation	ship v	vith th	e Con	ipany	(*)			
Name Affiliation	Anniation	a	b	с	d	e	f	g	h	i	j	k	1	m
Takatomo Yoneda	Alumnus of another company													
Masahiko Ikaga	Certified public accountant													

\* Relationship options with the company

\* In the event of the person being applicable to an item presently or recently, this is marked with an unshaded circle; if the person has been applicable in the past, this is marked with an unshaded triangle.

\* In the event of a relative being applicable to an item presently or recently, this is marked with a shaded circle; if such a relative has been applicable in the past, this is marked with a shaded triangle.

a. An executor of business for a listed company or a subsidiary thereof

b. A non-executive director or an accounting advisor of business for a listed company or a subsidiary thereof

c. An executor of business, or a non-executive director, of the parent company of a listed company

d. An auditor of the parent company of a listed company

e. An executor of business of a fellow subsidiary of a listed company

f. A person that has made a listed company a major trading partner, or who is an executor of business for such a party

g. A major trading partner of a listed company, or who is an executor of business for such a party

h. A consultant, accounting expert, or legal expert that has obtained a large amount of money or other assets from a listed company outside of officer remuneration

i. A major shareholder of a listed company (in the event of said major shareholder being a corporate entity, the executor of business of said corporate entity)

j. An executor of business (the individual only) of a trading partner of a listed company (that which does not fall applicable under f, g, or h)

k. An executor of business (the individual only) at an entity that mutually inaugurates outside officers

l. An executor of business (the individual only) at an entity which receives donations from a listed company

m. Other

Relationships with the Company (2)

Name	Independent Officer	Supplementary Information on Compliance Items	Reasons for Appointment
Takatomo Yoneda	1	-	Mr. Takatomo Yoneda has served at the Industrial Bank of Japan, Limited for many years and has extensive knowledge of finance and accounting. He has also been in involved in management at Nidec Copal

		(Malaysia) Sdn.Bhd. and Nidec Copal Corporation, and has broad experience and a wide range of knowledge accumulated both in Japan and overseas. By utilizing this knowledge and experience, the Company expects that he will conduct general audits and provide effective advice, and so appointed him as an outside corporate auditor in June 2015. In addition, this individual does not fall under any of the a-m relationships with the company, and has absolutely no interests that may conflict with those of the general shareholders. Therefore, this individual has been designated as an independent officer.
Masahiko Ikaga	-	Mr. Masahiko Ikaga has financial and accounting knowledge as a certified public accountant, in addition to a wealth of experience and wide-ranging knowledge as a corporate manager. The Company expects these to be reflected in the Company's audits, and so appointed him as outside corporate auditor in June 2016. In addition, this individual does not fall under any of the a-m relationships with the company, and has absolutely no interests that may conflict with those of the general shareholders. Therefore, this individual has been designated as an independent officer.

#### [Information on Independent Officers]

Number of Independent Officers

4

Other matters relating to independent officers

All outside officers that meet the qualifications for independent officer have been specified as independent officers.

#### [Information on Incentives]

 Implementation status of policies relating to granting directors incentives

Stock option system has been introduced

Supplementary description on this matter

The officer retirement benefit system for Company directors has been abolished, and in place of this stock acquisition rights are assigned as stock options (stock acquisition rights in which JPY 1 is paid for each ordinary share that can be received by exercising rights).

Regarding the upper limit, etc., for stock acquisition rights

1) The maximum number of stock acquisition rights that can be exercised within one year after the date of the annual general meeting of shareholders for each fiscal year is 120.

2) The number of ordinary shares granted for each stock acquisition right is 1,000.

3) The maximum total amount of remuneration, etc., relating to stock acquisition rights is JPY 60 million per year.

Persons eligible to receive stock options
Internal directors

Supplementary description on this matter

Reasons for the persons eligible to receive the stock options being made available

By increasing the link between remuneration paid to the Company's directors, the stock price, and performance of the Company, directors are placed in a position where not only the benefits of climbing share prices, but also the risks caused by reducing share prices are shared with the shareholders, and the aim of this is to increase contribution motivation and

morale towards raising the share price and improving performance. It should be noted that outside directors and auditors are not eligible for this system on the grounds of ensuring neutrality and independence.

Record of rights granted

Stock acquisition rights granted by resolution of the annual general meeting of shareholders held on June 29, 2005 – 94
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 27, 2006 – 94
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 27, 2007 – 117
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 10, 2008 – 106
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 10, 2009 – 115
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 12, 2010 – 115
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 11, 2011 – 115
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 11, 2012 – 115
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 12, 2013 – 102
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 10, 2014 – 102
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 10, 2015 – 104
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 10, 2015 – 104
 Stock acquisition rights granted by resolution of the meeting of the Board of Directors held on July 12, 2017 – 65

#### [Information on Director Remuneration]

Disclosure situation (of remuneration for individual directors)

No disclosure of individual remuneration

Supplementary description on this matter

The total amount of remuneration, etc., for each officer category in 2016, as well as the total amount by type of remuneration, etc., and the number of eligible officers, are as indicated below.

<classification></classification>	<no. of<="" th=""><th><basic remuneration=""></basic></th><th><stock options=""></stock></th><th><total etc.="" remuneration,=""></total></th></no.>	<basic remuneration=""></basic>	<stock options=""></stock>	<total etc.="" remuneration,=""></total>
	Officers>			
Director (excludes outside	9	JPY 176 million	JPY 49 million	JPY 226 million
directors)				
Outside directors	2	JPY 19 million	-	JPY 19 million
Corporate auditors	2	JPY 42 million	-	JPY 42 million
(excludes outside corporate				
auditors)				
Outside corporate auditors	2	JPY 16 million	-	JPY 16 million
Total	15	JPY 254 million	JPY 49 million	JPY 304 million

Notes 1. Basic remuneration of JPY 9 million and concurrent employee and director service salary of JPY 9 million were paid to two directors who retired on June 29, 2016. Basic remuneration of JPY 5 million was paid to one auditor who also retired on that same day, while basic remuneration of JPY 2 million was paid to one outside auditor. These figures have not been included above.

2. In regard to stock options, 76 stock acquisition rights were granted to nine directors based on the resolution of the Board of Directors on July 11, 2016.

3. Of the directors, employee salary to the amount of JPY 144 million was paid in addition to the above for the six persons currently serving as both an employee and director.

Presence or absence of a decision-making policy

for the amount of remuneration or the calculation method thereof Presence

Content of disclosure on decision-making policy for the amount of remuneration or the calculation method thereof The remuneration of directors is determined by the Board of Directors upon deliberation by the Personnel Remuneration Committee.

#### [Support System for Outside Directors (Outside Corporate Auditors)]

There is no dedicated contact person for outside directors and outside corporate auditors.

Information is regularly provided by the General Affairs Department to outside directors, and a prior explanation on the matters to be deliberated is given when the Board of Directors meetings are held.

In addition, information is regularly provided by the full-time corporate auditors and the General Affairs Department to outside corporate auditors.

# 2. Matters relating to functions such as business execution, audit and supervision, nomination, and remuneration decisions, etc. (overview of current corporate governance system)

#### 1) Regarding business execution

In regard business execution, the Company has established "Authority Standards," has prescribed the authority standards for the Board of Directors, the Company President, the Head of the Business Department, and the head of the department in charge, etc., and has clarified responsibility and authority. The Executive Management Committee is composed of the key persons involved in business execution, such as the officers responsible (directors) and executive officers. It is also positioned as a consultation, communication, and advisory body for business execution relating to key management issues determined by the Board of Directors, and operates as a framework for the prompt and reliable execution of key management issues. In addition, it is clearly distinguished from the Board of Directors, which is the highest decision making body in the management of the Company. The Board of Directors and the Management Committee are responsible for independent functions, and moving forward shall endeavor to enhance corporate governance.

#### 2) Regarding the audit system

The corporate auditors have established auditing standards, formulated auditing policies, audited plans based on said auditing standards, and audited business executions by the Board of Directors. The Audit Department, which conducts internal audits, conducts audits on all departments, including subsidiaries, annually and in a planned manner, then exchanges opinions with corporate auditors.

#### 3) Regarding the content of limited liability agreements

Agreements that restrict the liability to compensate for damages as prescribed in Article 423 Paragraph 1 of the Companies Act have been executed between the Company and its outside directors and outside corporate auditors. The Company amended the Articles of Incorporation at the 89<sup>th</sup> annual general meeting of shareholders, and established provisions in the Articles of Incorporation relating to limited liability agreements with all outside directors and outside corporate auditors that, in regard to the responsibility of Article 423 Paragraph 1 of the Companies Act, restrict the liability to compensate for damages to the minimum amount of responsibility prescribed in Article 425 Paragraph 1 of the Companies Act, as long as the person concerned has performed their duties in good faith and without gross negligence on their part.

#### 3. Reasons for the selection of the current corporate governance system

The Company has established an executive management committee composed of directors and executive officers separate to the Board of Directors.

The directors and executive officers in the executive management committee exchange opinions about the execution status of their respective roles, and endeavor to pursue the maximum efficiency for the Company. In this system as well, the Board of Directors serves as the highest decision-making body for management, and the executive management committee serves as a consultation, communication, and advisory body business execution; they both serve independent functions, and shall continue to ensure that a system is in place that aims to strengthen corporate governance.

## **III.** Implementation status of policies relating to shareholders and other stakeholders

Tights		
	Supplementary Explanation	
Early issuance of convocation notifications regarding general meetings of shareholders	Notifications are issued at least three weeks prior to the meeting date.	
Exercising of voting rights electronically	Voting rights may be exercised via the Internet.	
Initiatives for improving participation in platforms for the electronic exercising of voting rights and for improving the environment for the exercising of voting rights of other institutional investors	We are participating in the electronic voting right exercising platform for institutional investors that is operated by ICJ, Inc.	
Provision of notifications of convocation (summaries) in English	We create notifications of convocation in English, posting these on our website and on the electronic voting right exercising platform for institutional investors.	
Other	We conduct general meetings of shareholders visually. In regard to notifications of convocation, prior to mailing, we post these on our website and on the electronic voting right exercising platform for institutional investors approximately one month prior to the meeting date.	

1. Status of initiatives for the activation of general meetings of shareholders and the facilitation of exercising of voting rights

#### 2. Status of IR activities

2. Status of IR activities		
	Supplementary Explanation	Presence or absence of explanation by representative himself
Creation and publication of disclosure policy	Details are stated in the "Morinaga Milk Group: Corporate Governance Guidelines Chapter 4 Article 15 (Information Disclosure Standards)," which is published on our website. In addition, an IR Information Disclosure Policy has been separately prescribed and published on our website.	
Holding of regular briefings for analysts and institutional investors	A Q2 results briefing is held mid-November each year, and a results briefing is held in mid-May each year.	Presence
Publication of IR materials on the website	Financial results briefs, presentation slides, annual reports, securities reports, and IR calendars, etc., are all posted.	
	In addition, IR information is posted on the English website, and English translations have been made and published for the financial results briefs, presentation slides, and annual reports, etc.	
	http://www.morinagamilk.co.jp/ir/	
	http://www.morinagamilk.co.jp/english/ir/library.html	
Establishment of department (manager) for IR	IR Section, Public Relations Department	

	Supplementary Explanation	
Provisions relating to respecting the position of stakeholders pursuant to internal regulations, etc.	Details are stated in the "Morinaga Milk Group: Corporate Governance Guidelines Chapter 3 Article 13 (Building Favorable and Harmonious Relationships with Stakeholders)," which is published on our website.	
Implementation of environmental conservation activities and CSR activities, etc.	We have issued a Sustainability Report (the name changed in 2017 from the CSR Report). In addition, CSR information is published on the "Morinaga Milk CSR" page of our website. http://www.morinagamilk.co.jp/csr/ (Japanese only) In regard to environmental conservation activities, we have published the Morinaga Milk Group Environmental Policy, medium term targets for environment measures, and achievements. http://www.morinagamilk.co.jp/csr/environment/management/(Japanese only)	
Formulation of policies, etc., relating to the provision of information to stakeholders	Details are stated in the "Morinaga Milk Group: Corporate Governance Guidelines Chapter 4 Article 15 (Information Disclosure Standards)," which is published on our website.	
Other	<ul> <li>Policies relating to stakeholders are published on the website. (Japanese only)</li> <li>Basic Policy on Health and Safety http://morinagamilk.co.jp/csr/relation/employee/</li> <li>Procurement Policy http://morinagamilk.co.jp/csr/relation/partner/</li> <li>Quality Policy http://morinagamilk.co.jp/learn_enjoy/quality_safety/policy/</li> <li>Voluntary Declaration on Consumer Orientation http://morinagamilk.co.jp/information_morinaga/170116.html</li> </ul>	

## IV. Matters relating to the internal control system, etc.

#### 1. Basic approach to the internal control system and the establishment status thereof

#### Basic approach

The Group promotes the internal control system in pursuit of the stable and efficient performance of its corporate activities, and engages in initiatives to ensure the reliability of its compliance risk management and finance reports. Specifically, control standards have been prescribed and business is executed based on these, in addition to efforts being made to build the Group's internal control system so that each respective department concerned can efficiently hold consultations, share information, and transmit instructions and/or requests relating to internal control. In addition, the Group is endeavoring to establish a system that supports audits in order to ensure the effectiveness of audits performed by corporate auditors.

#### Establishment status

The Group, in order to build internal control, has established the Internal Control Committee at our Company, and the General Affairs Department is the department responsible for this committee. In addition, the Management Department of each group company is responsible for overseeing internal control in each group company. The Internal Control Committee regularly receives control status reports from each of these group companies, conducts verifications, and provides the necessary instructions.

#### 1) Regarding compliance

Pursuant to the Code of Conduct, the directors and employees thoroughly perform their duties towards the realization of the corporate philosophy, under the premise that our corporate activities comply with the law, Articles of Incorporation, company regulations, and social ethics. For this reason, we have established the Compliance Subcommittee within the Internal Control Committee, promoting compliance activities throughout the group, endeavoring to expand, permeate, and establish awareness of group compliance, and in addition, have established an internal reporting system as well as operating the "Morinaga Milk Helpline," which serves as an internal reporting and consultation system in which the person making a report can provide information directly to an external attorney, as well as the internal consultation help desk.

#### 2) Regarding risk management

We identify individual risks, determine the person responsible for managing each individual risk, and are promoting the construction of a risk management system. Toward this, we have established the Risk Management Subcommittee within the Internal Control Committee, and promote the establishment of both a reporting and cooperation system. In addition, in the event of an unexpected accident occurring, we respond promptly in accordance with the regulations on crisis management, preventing the expansion of damage and keeping damage to a minimum.

#### 3) Regarding the information management system

In regard to documentation on business execution of the directors and related information, each department appropriately stores and manages this in accordance with the Information Security Policy and other internal regulations. Directors are able to view such documentation, etc., as needed, and in addition, directors, etc., of subsidiaries are obligated to report regularly to the Company any important information relating to the execution of their duties; we are clarifying the standards for this and are promoting the establishment of a system.

#### 4) Ensuring the reliability of financial reports

We thoroughly manage the work processes that are necessary for the creation of financial reports, including the documentation of business procedures. Toward this, we have established the Financial Reporting Subcommittee within the Internal Control Committee, maintain close contact with the accounting auditors, and are promoting the establishment of a system that ensures the reliability of the entire group's financial reports.

#### 5) Ensuring the effectiveness of audits by corporate auditors

In addition to maintaining and strengthening the system for reports from across the group, protecting reporters, and thoroughly managing information, we are promoting the establishment of a system where corporate auditors attend key meetings and receive explanations from stakeholders. In addition, we have appointed employees to assist the corporate auditors in their duties.

#### 2. Basic approach to the elimination of antisocial forces and the establishment status thereof

#### Basic approach

The Group, in addition to refusing any kind of relationship, including trading, with antisocial forces, has established a

system for the refusal of unjust demands, and established a resolute management posture in which close cooperation is maintained with external specialist bodies, and responds in a systematic and legal manner.

Establishment status

The relevant department in charge keeps in close contact with external specialist agencies, such as the police, and takes various measures in response. In addition, we collect and accumulate information on antisocial forces, have established a response manual, and are aiming to ensure a policy where such matters are thoroughly responded to, including the provisions of training to each headquarters department and each office.

### V. Other

### 1. Presence or absence of takeover defense measures

Presence or absence of takeover defense measures

Measures have been established

#### Supplementary explanation relating to this matter

The Company, based on the approval of the annual general meeting of shareholders held on June 29, 2016, with the objective of ensuring and improving the corporate value of the Company and thereby the common interests of its shareholders, updated its response policy to large scale acquisitions of our shares (takeover defense measures). (The amended takeover defense measures are hereinafter referred to as "the Plan"). The effective period of the Plan is until the conclusion of the final annual general meeting of shareholders for the fiscal year ending within three years after the conclusion of the annual general meeting of shareholders held on June 29, 2016.

For detailed information on the Plan, refer to the press release dated April 26, 2016 entitled "Regarding the updating of our response policy to large scale acquisitions of our shares (takeover defense measures)" (the press release can be viewed on our website at http://www.morinagamilk.co.jp/corporate/release/2016/0426\_2890.html(Japanese only) ).

#### 2. Other matters relating to the corporate governance system, etc.

The Company has a system in place where important information within the group can be consolidated by the Company's Public Relations Department, Business Planning Department, Finance Department, and General Affairs Department. Therefore, these four departments, on each occasion that important information which may be subject to timely disclosure is obtained, upon holding consultation with the department responsible for disclosure, report to the person responsible for handling information and the representative director, to receive a determined response.

#### Appendix

#### [Standards for Determining Independence of External Executives]

If External Directors, External Audit & Supervisory Board Members, and candidates thereof fulfill the following conditions, the Company will determine that they possess adequate independence from the Company.

- (1) The person is not currently an Executive Director, etc., (Note 2) of the Group (Note 1), and was not an Executive Director, etc., of the Group in the past. For External Audit & Supervisory Board Members, in addition to the above, the person was not a Non-executive Director of the Group.
- (2) Within the present fiscal year and within the past three fiscal years, none of the following items applied.
  1) The person holds the Group as a major transaction partner (Note 3) or is an Executive Director, etc., of said transaction partner.

2) The person is a major transaction partner of the Group (Note 4) or is an Executive Director, etc., of said transaction partner.

3) The person is a consultant, accounting specialist or legal specialist that receives a significant amount of cash (Note 5) or property other than executive remuneration. Additionally, if the party receiving said property is an organization such as a corporation or association, then a person affiliated with said organization.

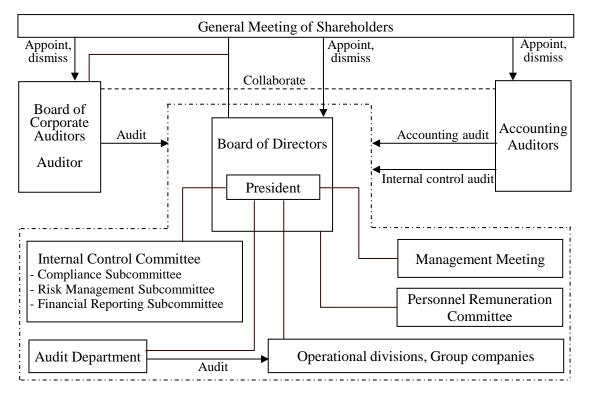
4) The person is a major shareholder of the Company (Note 6) or is an Executive Director, etc., of said major shareholder.5) The person is from an organization such as a corporation or association that receives donations, or supports exceeding a certain amount (Note 7) from the Group.

- (3) The person is not currently a spouse or relative to within the second degree of a person to which any of the following apply.
  1) An Executive Director, etc., or a Non-executive Director of the Group. However, for persons who are employees also serving as Executive Directors, etc., this is limited to significant employees (Note 8).
  2) Significant persons (Note 9) to which any of (2) 1) to 5) apply.
- (4) The person is not a Director, Audit & Supervisory Board Member, Executive, Managing Officer, or employee of a company with which the Group has a mutual seconding of Directors, Audit & Supervisory Board Members, Executives, or Managing Officers.
- (5) None of the following items apply to the person.1) Persons with which there may be a conflict of interest with general shareholders.
  - 2) Persons with a total term of office exceeding eight (8) years.

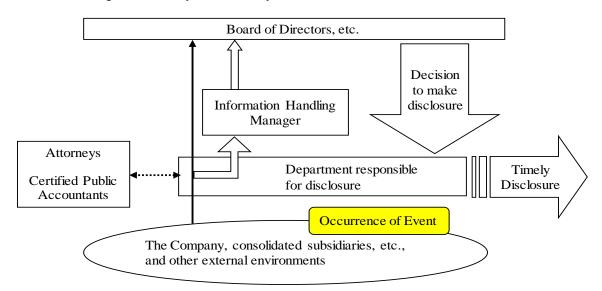
(Note 1) The Group refers to the Company and subsidiaries of the Company.

- (Note 2) Executive Directors, etc., refer to Executive Directors, Executives, Managing Officers, Managers, and other employees.
- (Note 3) Persons who hold the Group as a major transaction partner are persons that receive payment from the Group of 2% or more of total annual consolidated net sales of said transaction partner.
- (Note 4) Major transaction partners of the Group are persons to which any of the following apply.
  - 1) Persons whose payment to the Group is 2% or more of total annual consolidated net sales of the Group.
  - 2) A financial institution whose balance of loans to the Group as of the end of the fiscal year comprises 2% or more of total consolidated assets of the Group.
- (Note 5) A significant amount of cash is 10 million yen per annum or 2% or more of consolidated net sales or total revenue for said corporation, whichever amount is greater, on average for the past three fiscal years.
- (Note 6) Major shareholders are shareholders that hold stocks accounting for 10% or more of total voting rights.
- (Note 7) A certain amount is 10 million yen per annum or 30% or more of total annual expenses for said corporation, whichever amount is greater, on average for the past there fiscal years.
- (Note 8) Significant employees are employees that are in upper levels of management, such as General Managers or above.
- (Note 9) Significant persons certified public accountants, attorneys (including so-called associates), corporate directors, and committee members, etc., or persons that can objectively and rationally be said to possess a similar level of significance.

<Corporate governance system schematic diagram>



<Schematic diagram of timely disclosure system>



- Note 1: The black arrow refers to the flow of important information, such as the agenda of the Board of Directors
- Note 2: The white arrows refer to the flow of important information for which a disclosure is deemed to be necessary Note 3: Advice is received from the appropriate attorneys, etc., when making a disclosure
- Note 4: The department responsible for disclosure and each department involved in the occurrence of the event properly employs a system for the "disclosure of background and revisions" in regards to the disclosed content